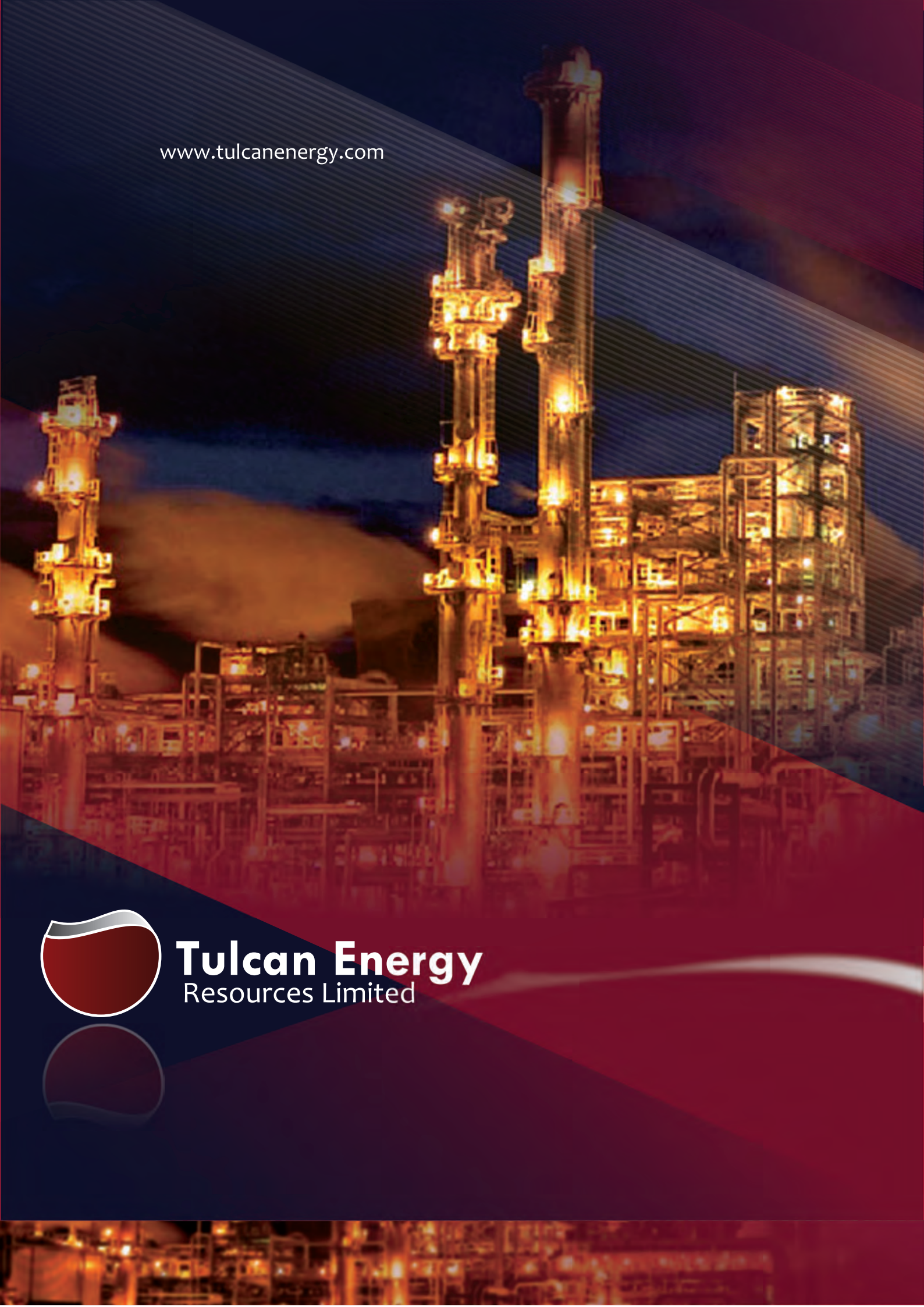
www.tulcanenergy.com
Tulcan Energy
Resources Limited

• SAFETY FIRST

A risk conscious attitude is a tradition that we uphold at Tulcan Energy Resources.

For us, safety comes foremost in our daily activities, from the time you become a part of the team.

We encourage and also promote this attitude with our clients and most especially our host communities.

- **Vision**

To be the preferred

energy resource partner

- **Mission**

To meet energy needs by creating superior value through

innovation, efficiency and accountability.

Core Values

Respect

Responsibility

Resilience

Reliability

...building proactive energy Networks

Introduction

Tulcan Energy Resources Limited (RC 957754) is an independent oil and gas company operating in the Downstream, Midstream and Upstream sectors of the energy industry. In the downstream sector, we source, import, trade and distribute Petroleum Products.

Our core competence in the midstream sector is in marine and logistics. In the upstream sector we engage in procurement, engineering, construction and management services. Founded in 2011, Tulcan Energy is a key player in the energy sector of the Nigerian Petroleum Industry.

Tulcan Energy has a positive track record of consistently delivering on projects and products according to required specifications and standard.

We have a robust technical, operational and logistic strength and capacity to run efficient processes through the entire supply chain. The company has established and maintains good relationship with refineries, primary trading companies, vessel companies, depots as well as several local and international banks.

Tulcan Energy has presence in the United Kingdom and the United Republic of Tanzania through the Tulcan Energy Resources UK Limited and Tulcan Energy Resources (T) Limited respectively. Tulcan Energy Resources (T) Limited has been pre-qualified to bid for supplies of Petroleum products by the Petroleum Bulk Procurement Agency (PBPA) in the United Republic of Tanzania. This entry into the East African Market, endeared Tulcan Energy to refineries.

With a strong management team having extensive cognate experience in Oil and Gas, Tulcan energy is poised to become one of the topmost suppliers of petroleum products in Africa, meeting product needs across the continent.

Although, our core capabilities include Product Sourcing; Trade Finance; Importation; and Trade and Supply. Our energy activities have grown to include, Up-stream and Mid-stream activities with fundamental relationships with major industry stakeholders both local and international. We maintain a very cordial and legitimate relationship with industry regulators and Government Agencies.

...bridging gaps
in the
Energy divide

• Corporate Philosophy

We are constantly building capacity with the aim of operating efficiently in diverse environments and improving on service delivery. With periodic review of performance and assessment of demands, we are able to optimize our service orientation accordingly.

We offer information on daily and periodic market trends to facilitate and enhance business capacity. We seek to provide comparative cost advantage to our clients to allow for mid-term business plans. And we advocate continuity, offer feedback and service support

At Tulcan, the transfer of trust from our clients is very important to us and promotes the overall progress of our business.

@ **TULCAN,**
we put your interests
first: we are here for you ;
we are also here because
of **YOU**

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Downstream offerings

- Product Sourcing
- Trade Administration / Financing
- Importation
- Trade and Supply
- Storage & Warehousing
- Haulage
- Logistics & Planning

Downstream Products

- Automotive Gas Oil (AGO)
- Premium Motor Spirit (PMS)
- Low Pour Fuel Oil (LPFO)
- Dual Purpose Kerosene (DPK)
- Liquefied Petroleum Gas (LPG)
- Base Oil
- Aviation Turbine Kerosine (ATK)

Midstream offerings

- Marine Services and Equipment
- Ancillary
- Project Financing
- Advisory
- Project Development
- Energy Infrastructure Development
- Research and Development
- Products and Services Feedback
- Energy Community Development
- Shoreline Protection
- Environment Impact Assessment
- Environment Sensitivity Mapping GIS

Midstream Products

- Anchor Vessels
- Crew Boats
- Tug Boats
- Chase Boats
- Utility Support Vessel
- Barges
- Fenders
- Hoses / Pipes

Upstream offerings

- Conceptual Studies
- Engineering
- Construction
- Procurement
- Management

Upstream Products

- GRE Pipes and Epoxy Systems
- Carbon Steel Pipes
- Stainless Steel Pipe
- Sleeves
- Rotating Equipment
- Threaders
- Joints Systems
- Fitting and Flanges
- Instrumentation / Flow control equipment
- Surface Protection
- Rope Access
- Drilling equipment / Bits

Value adds

Products and Services Feedback

We deploy effective feedback mechanisms to obtain clients' perception of our products and services. Our goal is to keep all clients satisfied at all times, hence it is important to understand their needs and expectations. This makes us the preferred choice in the industry.

Performance Assessment

At Tulcan, critical evaluations of product quality and service reliability are carried out in a bid to ascertain validity. Assessments are done to know where to 'plug the leaks', optimize business operations and control risk.

Project Development

At Tulcan, we firmly believe every stage in a project life-cycle is critical, from initiation to closing. We have well-trained personnel who conduct detailed assessment of the status of projects, both new and on-going, at any particular point in time. We also offer professional advice to clients with regard to the time, scope and cost of projects. Our experts use sophisticated tools to track project deliverables, resolve any issues and ensure the project is running according to schedule.

• Operations

With extensive trade experience in the energy industry, our operational skills have developed over the years. In terms of domestic business administration, field environment and client demands, Tulcan Energy has helped clients strike the balance between business strategy and operations management - by enabling significant improvements in business performance.

Safety is first in all we do. We provide solutions that are task & customer oriented. We offer true empowerment of employees through our quality & continuity model and also offer active community support through various initiatives. We have an organic communications policy. This decentralisation enables free flow of relevant information across board. It allows everyone to work at their best

At Tulcan, we observe business development as a deliberate and strategic process aimed at the creation of long-term value for our clients. A critical look at our services in relation to various client's business structure will reveal a synergy that accommodates dynamism and mutual-benifit objectives. In terms of the best-approach Principle, we offer functional and innovative solutions to each of our clients. The goal is to help them in order to help ourselves. We pride ourselves on having, a proactive team work approach to doing business. And this has kept us ahead of the curve: we nurse business needs to maturity - we call it business instinct!

Our operational policy and guidelines allow efficient and effective management of people and resources with the supervision of daily operational activities. Tulcan has an impressive investment portfolio in research and development with in-house analysts that keep us abreast of trends and potential changes in the industry. We offer activity reports and weekly performance review. Our business model is hinged on being pragmatic and proactive. Our clients are our priority and keeping them satisfied at all times is a basic objective at Tulcan. This is who we are; we constantly seek to be better.

team work
and resourcefulness

Partners

DEPOT

- MRS OIL AND GAS LIMITED
- MAO PETROLEUM COMPANY LIMITED
- WOSBAB ENERGY SOLUTIONS
- CHISCO DEPOT
- FRADRO DEPOT
- BULK STRATEGIC DEPOT
- AFLOAT DEPOT

SUPPLIERS

- SHELL
- GLENCORE ENERGY UK LTD
- PETROCAM TRADING (PYT) LTD SA
- MERCURIA ENERGY GROUP LTD GENEVA
- AUGUSTA ENERGY SA
- MONJASA DMCC

OFF-TAKERS

- IHS (NIG) LIMITED
- CONOIL PLC
- FORTE OIL PLC
- SAHARA GROUP
- CLEANSERVE INTEGRATED ENERGY SOLUTIONS LIMTED
- BOND GLOBAL ENERGY PROJECT LIMITED

LOGISTICS

- TPT Shipbrokers
- UML
- SEA TRANSPORT

TECHNICAL PARTNERS

- LOGONI ENGINEERING, UK
- LANDWAERNE, GERMANY
- ARES SHIPYARD, TURKEY

• Management

Mr. Tayo Adiatu Adeyemi (C.E.O. /MD.)
Mr. Adiatu is an astute businessman with over twenty years wealth of experience. He holds a Bachelors degree in Pure and Applied Chemistry and an MBA degree from Ladoke Akintola University of Technology, Oyo State Nigeria. He is a member of the Institute of Directors (IoD) and other professional bodies. He bags an Executive MBA degree from the Metropolitan School of Business Management (MSBM), London, UK. In 2019, he concluded the Owner/President Management (OPM) programme at the Havard Business School in Boston, USA. He is an expert in people management, conflict resolution, strategic negotiations and corporate administration.

Mr. Yinka Olasoko (Executive Director)
Mr Olasoko is a dynamic petroleum marketing expert with over twenty-five years experience in various aspects of Petroleum sales, distribution and logistics. His flawless and impeccable disposition towards excellence have gained him prominence over the years in retail sales and depot management with high proficiency in routing and procedure development.

Mr. Olasoko is a co-founder of Tulcan Energy and has has been relentless in his pursuit for knowledge. He has 3 Masters Degrees in Technology Management (1999), Business Administration (2001) and Political Philosophy (2006). He is a Doctoral candidate of Political Science at the University of Lagos, Nigeria.

Mr. Olaleye Adeyinka - (CFO, Chief Financial Officer). A thoroughbred and result-oriented finance professional with broad experience in all areas of finance, accounting, business development, procurement and general management.

He has garnered over 17years' work experience, out of which more than eight (8) was with KPMG. He is a registered professional with the financial Reporting Council of Nigeria.

Mr. David O. Olurin (Jnr) (Exec. Director, U.K.)
Mr. Olurin is a logistics professional in Petroleum trade with extensive experience in the Oil and Gas. He has an MBA degree from the Metropolitan School of Business Management (MSBM), London, UK He is also an alumnus of the Lagos Business School, Lekki, Nigeria. Mr Olurin currently manages the supply chain matrix at Tulcan Energy Resources Limited (UK Limited).

Mr. Dolapo Akinwale (Strategy & Business Development) Mr. Akinwale holds a First-Class Honors Bachelors degree in Computer Engineering from Covenant University, Nigeria. He further obtained a Masters degree in Human Resource (Service) Management - University of Buckingham, United Kingdom. He is a member of International Institute of Business Analysis, (IIBA). He worked at Onet Telecommunications (Oduatel) in Oyo State, and Airtel Nigeria. His forte is Human Management, Team Building, Communication and Motivation.

Mrs. Ayotomiwa Maduekwe (Trade & Treasury) Mrs. Maduekwe is a graduate of Accounting (B.Sc) from the Redeemers University, Osun State, Nigeria, with over 7 years experience in the Financial and Oil & Gas Industry.

She started her accounting career with Sterling Asset Management & Trustees Ltd (SAMTL), a former subsidiary of Sterling Bank Plc., where she worked in various capacities and departments including business development, accounts and records, Investments and credit & risk department within five years.

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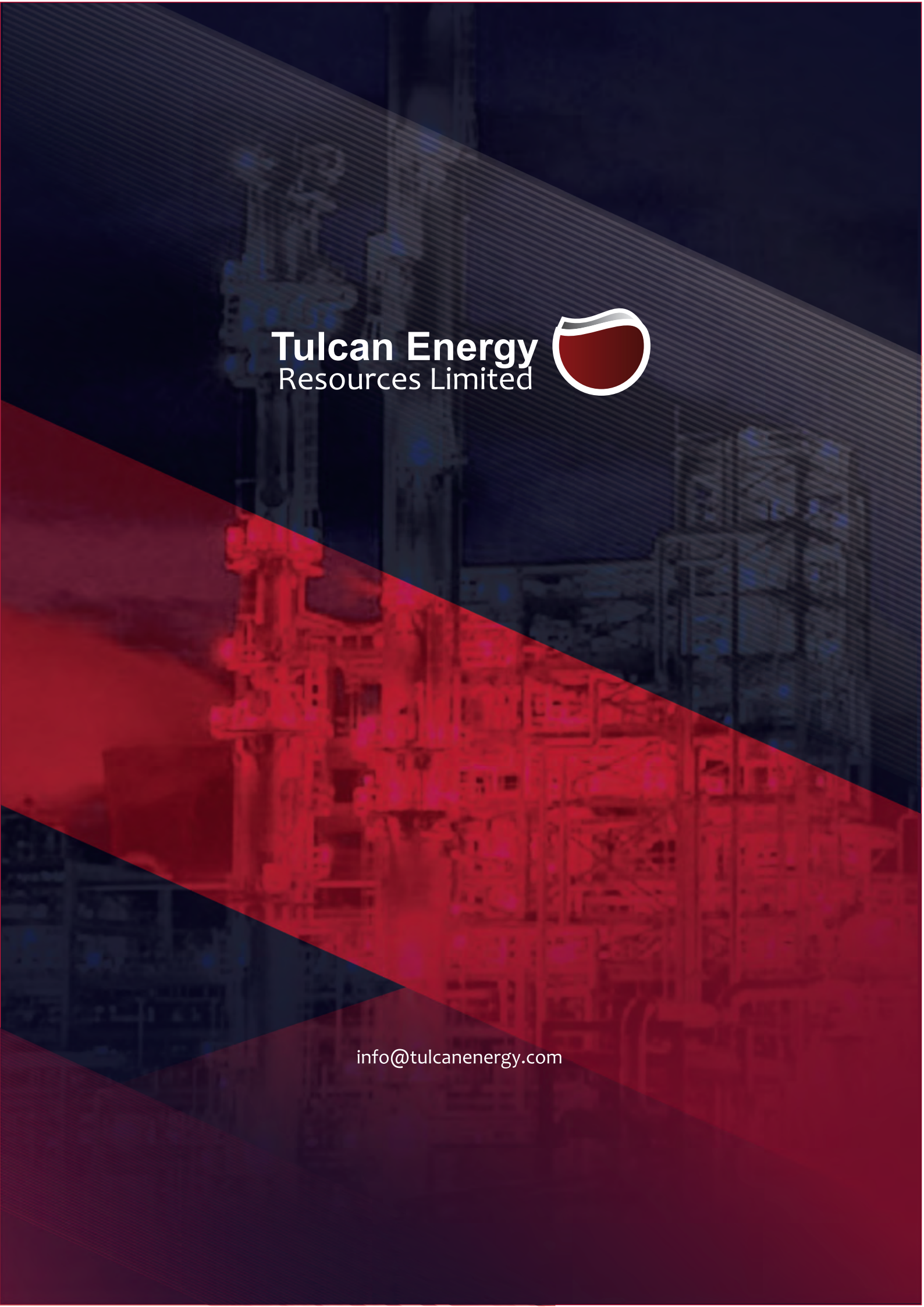

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